



- Are you faced with IRS and/or state liens, levies and possible seizures?
- Are you making payments including penalties and interest?
- Would you like to avoid spending time and energy dealing with the IRS or State?

If you answered "YES" to one or more of these questions, then FSTN is the right choice for you.

We know that it can be challenging running a company and that's where an owner's energy should be spent. Our direct approach with the collection division is the most cost-effective service a business can use. Let FSTN help you resolve your payroll tax, State tax, and personal income tax issues.

Call FSTN today and get your business back on track!

Free telephone consultation

**Ask for
STEVE LONG
1-800-487-1992**

FSTN | Federal & State
Tax Negotiators, Inc.

Federal and State Tax Negotiators, Inc.
1171 Kirkland Ave. NE, Renton, WA 98056

Phone: 1-800-487-1992

Fax: 425-277-1913

Email: info@safetaxhelp.com

www.safetaxhelp.com



**We Specialize in
Reducing and Resolving
Your Tax Problems**

FSTN | Federal & State
Tax Negotiators, Inc.

**Professional Penalty
Abatement Services**

1-800-487-1992

WE CAN STOP THE TAX NIGHTMARE



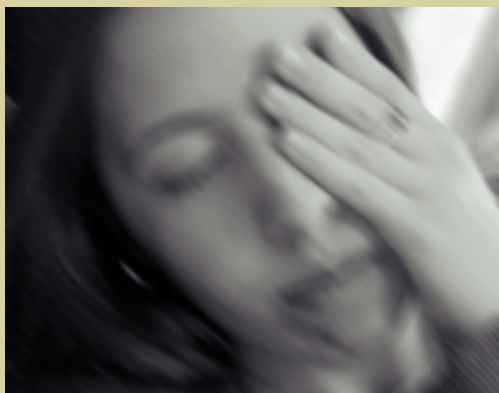
The Dreaded Meeting

The IRS and State collection agencies have a very **BAD ATTITUDE** when tax filings or payments are delinquent. Usually you are contacted by a Revenue Officer. You set up a meeting. **Your agenda** is to explain the circumstances that caused you to get behind and offer a **reasonable plan for repayment**. You are there to show that you intend to pay. It's the normal and right thing to do.

Like most individuals and businesses, **you don't withhold tax payments on purpose**. Unforeseen circumstances force you to make tough choices, sometimes a choice between keeping the business open or making the tax deposit.

You go to the meeting ready to be up front with the IRS or State collection department regarding payment of the delinquent taxes. You go thinking there is a reasonable process in place for handling situations like this. **There is a process; unfortunately, it's not like anything you ever expected.**

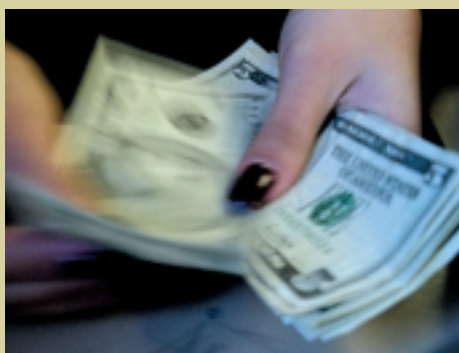
Trying to make sense of the statements you receive from the IRS or State can give you a migraine.



The Tax Collector's Agenda

The Revenue Officer has an entirely different agenda at the delinquency meeting. He has only one goal: **to get as many DETAILS about YOUR MONEY as he can**. Where your bank accounts are located, the balances you keep in them, people you do business with, accounts receivable, names of the principals in your business, the value of the equipment you own, and personal finance questions. **Are you getting the picture?**

All these people care about is where your money is located and how to get their hands on it as soon as possible.



Money goes fast when you try to pay the balance, plus penalties, plus interest.

The process tends to degenerate into a series of agreements that you are ordered to keep. You might be required to stay current with filings and deposits for a specified period of time. You'll probably be facing a sizeable payment on back taxes to go along with it, including penalties and interest. Whatever the plan required by the revenue officer, it won't be designed for your ease and comfort.

The Bottomless Pit of Penalties & Interest

Anyone who has dealt with back tax problems is aware of the **outrageous penalty and interest charges** that are tacked on to the delinquent taxes:

- Penalty for filing a report or return late.
- Penalty for making a deposit late or not making one at all.
- Multiple penalties that may be assessed that are never explained to you.

Plus interest on the delinquent taxes. **Plus interest** on the amount of each penalty. When you add it all up, **if you have a payroll tax issue that is a year or more overdue, you probably owe about 50% more than the amount of the actual tax!**

There is no way for most businesses to make even a dent in the tax debt with regular payments. The penalties and interest eat up most of the monthly payments leaving you treading water. If you ever MISS a payment, you receive an **Intent to Levy Notice**, a none-too-subtle notice of your failure to comply with the payment plan. Now they will use the financial information you surrendered earlier to pursue **enforced collection activity** against you and your assets.

You Need a Plan

The IRS or State has a plan for you. **You need your OWN plan, one tailored specifically for you by the experienced tax resolution specialists at FSTN.**

We will deal with the Revenue Officer for you. We will help you minimize Penalties and Interest. We will help you end the tax nightmare.

**CALL our toll free
number and ask for**

Steve Long

1-800-487-1992